



SBDC Programs to Help Your Small Business

By Sarah Field

The government is full of acronyms, and sometimes it's difficult to know which ones are most applicable and relevant to your business. One acronym you definitely want to familiarize yourself with as a small business owner is "SBDC."

SBDC stands for Small Business Development Center. SBDCs provide a wide assortment of technical assistance and resources to small businesses and aspiring entrepreneurs. The primary focus of SBDCs? To foster local and regional economic development through job creation and retention. How does it happen? Through SBDCs' support of business growth, sustainability, and the enhanced creation of new business entities.

So what exactly is available to your business? SBDCs offer no-cost, one-on-one, long-term professional business advising, low-cost training, and other specialized services. The SBDC program is one of our nation's largest small business assistance programs within the federal government, made up of a unique mix of SBA federal funds, state and

local governments, and private sector resources. SBDCs are often hosted by leading universities and state economic development agencies, and are funded in part through a partnership with the Small Business Administration.

SBDCs serve all populations and many types of business owners, including women, minorities, and veterans—including reservists, active duty, disabled personnel, and those returning from deployment. They also assist personnel with disabilities, youth and encore entrepreneurs, and individuals in low- and moderate-income urban and rural areas. Your local SBDC can connect you with professional business advisors who can help your business navigate:

- Business plan development
- Manufacturing
- Financial packaging and lending
- Importing and Exporting
- Disaster recovery
- Procurement and contracting
- Market research
- Healthcare information



The best part? SBDCs frequently modify their available services based on client needs, local business trends, and individual business requirements. The centers constantly work to adjust services offered to meet the evolving needs of the hundreds

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Sub-Bid Requests

George Harms Construction is seeking DBE vendors, suppliers, subcontractors
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 American Bridge Company is seeking DBE subcontractors and suppliers
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 FOR REQUESTS OR ASSISTANCE:
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IS SOLICITING COST PROPOSALS FROM PANYNJ CERTIFIED M/WBE AND SDBO SUBCONTRACTORS AND VENDORS
JFK Master Agreement Work Order #118—Pile Load Testing Program Project
 PANYNJ Contract No. JFK-174.115
 Bid Date: July 29, 2021

Description of project:
 The proposed pile load testing program includes installation and testing of both 18-inch and 24-inch Tapertube piles, 24 each in total. The test piles will be installed to varying depths at two (2) separate test sites within the JFK CTA limits. Testing these piles at two separate test sites will provide an indication of the potential variability of subsurface soil conditions on the capacity of these piles. The anticipation is that the pile load testing program will be beneficial to verify preliminary design assumptions used for developing pile capacities and provide information on the installation of these high-capacity piles.

Many bidding opportunities are available: ready-mix concrete supply, furnish and installation of reinforcing steel, temporary fencing, sawcutting, haul and disposal, supply of fill materials, geotechnical instrumentation and monitoring, asphalt paving.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

SKANSKA
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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE AND SBE SUBCONTRACTORS AND VENDORS
Amtrak Sunnyside Yard Static Frequency Converter Replacement project
 Amtrak Contract No. X072-1160-0001
 Bid Date: August 17, 2021

Description of project:
 Amtrak plans to award a design-build contract for installation of the new frequency converters, their input power, and output power equipment. After completion of this project Amtrak anticipates four (4) new frequency converters rated 15 MW each and all associated auxiliary equipment. The total station capacity of the renewed SFC station shall be a minimum of 60 MW with no contingency and 30 MW during contingency conditions.

Many bidding opportunities are available: HVAC, plumbing, insulation, roofing, steel/miscellaneous metals, painting, concrete, building finishes, masonry, fencing, asphalt paving, survey, vibration monitoring, testing services, asbestos and lead paint abatement, trucking, fire protection, design services, electrical work.

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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS AND VENDORS
Design-Build Services for Accessibility Upgrades for the 14th Street ADA Complex Project
 MTA Construction and Development Contract No. A-37129
 Bid Date: August 24, 2021

Description of project:
 The work under this contract includes the design and construction for ADA improvements at the 14th Street Complex, including elevator installation and ADA path-of-travel improvements, and associated state of good repair work in the Borough of Manhattan. The project improvements, including the installation of elevators and other ADA improvements, are to result in fully ADA compliant vertical transportation.

Many bidding opportunities are available: masonry, structural steel fabrication, miscellaneous metal fabrication and installation, railings, carpentry, roofing, intumescent fireproofing, doors, glass and glazing, painting, tiling (ceramic/mosaic/granite), resilient flooring, acoustical ceilings, detectable warning panels, toilet accessories, furniture, signage, bird deterrents, waterproofing, chemical grouting, HVAC, electrical, communication systems, plumbing and fire protection, noise monitoring, vibration monitoring, vector control, ACM abatement, survey, MPT materials, concrete supply, historic preservation, sidewalks, paving, utilities, testing and inspection, crack and spall repairs, haul and disposal/trucking, dumpsters, CPM scheduling.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Rosemary.Nagle@skanska.com • EOE/M/F/Vet/Disabled

SKANSKA
 SKANSKA RAILROAD SPGF JV
IS SOLICITING COST PROPOSALS FROM NEW JERSEY STATE CERTIFIED SED SUBCONTRACTORS AND VENDORS
Standby Power Generation Facility Project
 Passaic Valley Sewerage Commission Contract No. B040
 Bid Date: July 29, 2021

Description of project:
 As part of the Flood Resiliency Program, the Passaic Valley Sewerage Commission ("PVSC") is constructing a natural gas-fired standby power generation facility (simple cycle) that can provide sufficient power for all treatment plant needs in the absence of utility electrical power. Work includes the installation of three (3) combustion gas turbine generators as well as the installation of major gas combustion equipment including two (2) gas-fired black start engine generators, three (3) electric motor driven fuel gas reciprocating compressors, state of the art (SOTA) emission control equipment, medium-voltage synchronizing switchgear, as well as other required auxiliary components.

Construction of an indoor power generation facility with the combustion turbine generators located indoors, as well as other equipment and spaces such as emissions controls, continuous emission monitoring (CEMs) if so authorized by the owner, control room, administrative spaces, emergency generators, low-voltage electronics, medium- and low-voltage electrical equipment, life safety systems, heating, ventilation, and air conditioning units.

The SPGF will consist of enclosed steel framing with pre-cast architectural panels for the building exterior, grating platforms, ladders, stairways, and elevator for personnel access to elevated areas within the building. Structures and equipment components are supported by deep foundations (piles).

Many bidding opportunities are available: CPM schedule, progress photos, sawcutting, trucking and disposal, cast-in-place concrete, concrete reinforcing, precast architectural concrete, metal deck, miscellaneous metals, structural steel, metal railings, metal gratings, carpentry, damproofing, insulated metal wall panels, roofing, hollow metal doors and frames, FRP doors and frames, overhead coiling doors, glazed aluminum curtain walls, glazing, louvers, gypsum board assemblies, ceramic tile, acoustical panel ceilings, resilient flooring, floor toppings, painting, Division 10, furniture, elevators, fire protection, plumbing, HVAC, electrical, industrial equipment, fill materials, geotextiles, erosion control materials, auger cast grout piles, asphalt paving, precast unit paving, curb and sidewalks, precast manholes and utility structures, ductile iron pipe, storm drainage piping, sanitary sewer piping, process integration, material process and handling equipment, mechanical.

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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS AND VENDORS
Replacement of Twelve Escalators
 MTA Construction and Development Contract No. E-30436
 Bid Date: August 9, 2021

Description of project:
 The work to be performed under this contract consists of the replacement of twelve (12) existing escalators at various locations. The locations include the following: 53rd Street/Lexington Avenue Station; Intervale Avenue Station; Roosevelt Island Station; Bowling Green Station; High Street Station.

Many bidding opportunities are available: electrical, communications, escalators, concrete, doors, hollow metal work, hardware, exterior wall panels, miscellaneous metals, structural steel, concrete repair, spall and crack repair, plumbing, mechanical, HVAC, sprinkler, hatches, cleaning, CPM, rodent control, lead paint removal, painting, PCB removal, hazardous remediation, tile, gypsum wall board, metal ceiling panel, architectural panels, concrete topping, anti-graffiti coating.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Rosemary.Nagle@skanska.com • EOE/M/F/Vet/Disabled

Tutor Perini
INVITATION TO BID FOR DBE FIRMS AND NON-DBE
TUTOR PERINI CORPORATION, AN EEO EMPLOYER
IS CURRENTLY SOLICITING COST PROPOSALS FROM QUALIFIED AND CERTIFIED DBE SUBCONTRACTORS, VENDORS, SERVICE PROVIDERS
Portal North Bridge Project in Hudson City, New Jersey
 NJ TRANSIT Contract No: 20-083X
 Bid Date: September 2, 2021

ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Friday, August 27, 2021.
 For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to portalbridge@tutorperini.com or contact Jackie Cotto at 914-739-1908. Come and join our team!

SKANSKA TRAYLOR
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SKANSKA TRAYLOR PNB JOINT VENTURE
IS SOLICITING COST PROPOSALS FROM NEW JERSEY STATE CERTIFIED DBE SUBCONTRACTORS/VENDORS FOR THE
Portal North Bridge Project
 NJ TRANSIT/Amtrak Contract
 Bid Date: September 2, 2021

Description of project:
 NJ TRANSIT, with the assistance of Amtrak, will construct, operate, and maintain a new Portal North Bridge and 2.44 miles of related railroad infrastructure. The project will address critical issues that have long plagued the Portal Bridge and provide the following benefits to the busiest section of railroad in North America by:

1. Eliminating the moveable span
2. Improving reliability
3. Increasing train speeds
4. Removing conflicts with maritime traffic

The Project, a two-track replacement bridge—Portal North—will replace the existing, century-old Portal Bridge with a modern, high-level fixed span that does not open or close, eliminating the moveable components and risk of malfunction. The new bridge will rise more than 50 feet over the river and, including the approaches, will span nearly 2.5 miles of the Northeast Corridor.

Many DBE bidding opportunities are available: Portable toilets, cleaning, survey, trailers, construction materials and supplies—PPE, small tools, lumber, traffic control, geotextile, hazardous and non-hazardous material, soil testing and sampling, treatment and disposal of contaminated water, prefabricated vertical drains, sedimentation, clearing and grubbing, steel sheeting, cofferdams, marine work, soil erosion and erosion control, gabion walls, excavation, filling, compacting and grading, trucking, containers and dumpsters, haul and dispose, jacking, instrumentation and monitoring, steel H-piles, steel pipe piles, directional drilling, drilled shaft foundations and micropiles, vibration monitoring, trackwork, utilities (water/telephone/storm/electric), aerial structures drainage system, asphalt paving, concrete paving, site improvements, security fence, chain link fence, modular unit walls, asbestos abatement, beam guide rail, lead paint management, traffic signs, pavement stripes and markings, landscaping, topsoiling, fertilizing and seeding, concrete and rebar, cellular concrete fill, concrete repairs, steel—fabricate/furnish/install steel expansion joint assembly, elastomeric bearings, disc bearings, metal fabrications, metal stairs, cable railing system, handrails, steel grating, timber decking, composite decking, bridge fender system, fiberglass reinforced polymer walkway, waterproofing systems, painting of structural steel, bridge traveler platforms, standpipe system, electrical (conduits/ductbanks/switchgear/transformers/bridge and fender lighting system)/cathodic protection/traction power identification/overhead transmission system installation/transmission monopole structures/fire detection and suppression/signal power distribution system).

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PPP Forgiveness Webinar
 Tuesday, August 10, 2021, 11:30 am-1:00 pm
 Online
 Main Sponsor(s): US Small Business Administration
 Contact: Susan Mazza, 802-828-4422, susan.mazza@sba.gov
 Fee: Free; registration required

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NORTHEAST EVENTS FOR YOUR BUSINESS
 2021

weekly webinar from 11:30 am to 1:00 pm
 Tuesdays to discuss Paycheck Protection Program forgiveness. Topics include criteria, the process, changes, and more. To access the webinar by phone, call 1-202-765-1264 and enter the code 986.011.495#. For more information, email susan.mazza@sba.gov. Webinar direct link (copy and paste link into browser address bar): https://ow.ly/uj2850DRyxt Located in the capital city of Montpelier, the SBA Vermont District Office provides financial services, consulting, and educational assistance to the small business community throughout the state.

Selling to the Federal Government Webinar
 Thursday, August 26, 2021, 1:00 pm—4:00 pm
 Online
 Main Sponsor(s): US Small Business Administration
 Contact: George Tapia, 610-382-3086, george.tapia@sba.gov
 Fee: Free; registration required

Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register on-line at https://www.eventbrite.com/e/how-to-sell-to-the-federal-government-tickets-21790713611 SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting. Participants must ensure Microsoft Teams is functioning correctly prior to attending the scheduled class.